BACKFLOW SERVICES, INC.
WHAT I WISHED I KNEW 20 YEARS AGO

- THE CRYSTAL BALL METHOD TO BACKFLOW TESTING
- BACKFLOW WHISPERER (SELF PROCLAIMED)
Quick History

- Started out as a non-certified tester (no local or state certification)
- TK9A 3 valve using manufacturer’s procedure
- Tools included a screwdriver and a pair of channel locks plyers
- Today we are a full service CCC company that offers everything from Program Management to Training and Testing, repair and maintenance across the Commonwealth of Virginia
Test, Report and Repeat

- Passed test – complete report and see you next year (Customers are not Loyal)

- Failed test - diagnostic, can it be repaired? Are you Qualified?

- Repairs don’t always work (Seats)

- Estimate process, approval and scheduling repair work (After Hours)
Best Management Practices

- Estimate high
- Plan for worst case scenario
  - Complete rebuild vs rubber kit
  - Some models do not have rubber kits
- Know when to say when (6” OS&Y Job)
- Don’t be afraid to ask for help
- Sub the work if you are not able to do it or do it safely. Use it as a Teachable Moment!
Protect yourself and your company

- Education
- Integrity
- Legal Authority ***